



Early Saver Program

What is the Early Saver Program?

- ✓ Early Saver is a new Special Rate that rewards consumers who book early with the lowest rate guaranteed. In addition, the fares are backed by a unique price protection policy. With this unique protection policy, if you find a lower Carnival advertised fare, after booking, for the same sailing and accommodations Carnival will issue the difference in the form of a non-refundable, non-transferable onboard credit. The policy is effective up to two business days prior to sailing. Your clients now have a great reason to plan early and take advantage of our New Early Saver Rates: best rates guaranteed price protection, plus the added benefit that comes with booking early – wide availability of staterooms, dates and destinations.
- ✓ The required non-refundable/non-transferable deposit encourages bookings not to cancel, thus preserving commissions

How can Travel Agents use this program to close the sale with confidence?

- ✓ Can assure guests they are locking in the absolute best rates by booking early
- ✓ Guests can secure their desired staterooms based on personal preferences
- ✓ Letting guests know they must book NOW to take advantage of the special rates can create a sense of urgency to close the sale
- ✓ Guests won't need to shop around for a better rate, as the Early Saver booking is eligible for re-price if rates are lowered (Price Protection)

Early Saver – Terms and Conditions

- ✓ Limited booking window
 - Short Products (5 days or shorter)
Unavailable within 3 months of sailing; may be raised/closed earlier
 - Long Products (6 days or longer)
Unavailable within 5 months of sailing; may be raised/closed earlier
- ✓ Available for all stateroom categories except IS, OV, BL and ST
- ✓ Offer is not combinable with any other discounted or promotional offer
- ✓ Booking must be made online through any of the automation channels supported by Carnival
- ✓ Price Protection – If you find a lower Carnival Advertised Rate, after booking, Carnival will match it and issue the difference in the form of a non-refundable onboard credit. The lower fare must be: i) for the same ship, sailing, stateroom category and number of guests; ii) available for booking at the time you submit your request for the lower rate; and iii) a rate you are eligible to receive, if special restrictions apply.
 - Carnival Advertised Rate
A non-refundable/non-transferable per person deposit is required at the time of booking – A Carnival advertised fare available to the general public. A Carnival advertised fare excludes group rates, membership programs, charters or other Travel Agent promotions not offered by Carnival to the general public, including but not limited to travel agent rebates.
- ✓ No name changes will be permitted
- ✓ No downgrades are allowed
- ✓ There is a service fee per person applicable on ship and/or saildate changes outside standard penalty
- ✓ 3rd/4th guests pay the standard deposit amount that is non-refundable under the Early Saver guidelines. The standard deposit may be higher than the actual cruise fare (consistent with current practice)

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Price Protection – Guidelines

- ✓ In the event you or your client find a lower Carnival advertised rate¹, complete a price protection claim form. If the request meets the price protection requirements (see terms and conditions), we will process your client's onboard credit for the fare difference and send you an email confirmation within two business days.
- ✓ Lower rate applies only to Carnival advertised rates available to the general public and excludes group, membership programs, charter or other Travel Agent promotions not offered by Carnival to the general public
- ✓ Lower rate must be for the same ship, sailing date, stateroom category, & number of guests. The rate must be available for booking at the time the request is submitted, and the Guest must qualify for the rate if special restrictions apply
- ✓ When submitting an on-line request form, you must provide the lower rate amount and indicate where the lower rate can be found
- ✓ Can re-price up to two business days prior to sailing
- ✓ Price protection will be subject to prevailing fees and/or fuel supplement if applicable

Price Protection Online Form

- ✓ Available for Guests and Travel Agents
- ✓ Online Request Form is completed online
- ✓ Confirmation is sent within two business days
- ✓ Travel agents will be notified

Early Saver – cancellation policy

| Early Saver Cancellation Penalty | Days prior to departure | Cancellation charge (per guest) |
|--|--|--|
| 2,3 night cruise 4,5 night cruise | Up to 56 days 55 to 30 days 29 to 15 days 14 days or less | 100,- USD per person (double) 200,- USD per person (single) 150,- USD per person (double) 300,- USD per person (single) 50 %* 75 %* 90 % |
| 6,7,8 night cruise | Up to 56 days 55 to 30 days 29 to 15 days 14 days or less | 250,- USD per person (double) 500,- USD per person (single) 50 %* 75 %* 90 % |
| 9 night cruise or longer also Alaska, Europe, Transatlantic, Panama, Hawaii, Transpacific | Up to 56 days 55 to 30 days 29 to 15 days 14 days or less | 400,- USD per person (double) 800,- USD per person (single) 50 %* 75 %* 90 % |
| No-Show | | 95% |

*Penalty = Standard Deposit or 50% of Total Fare, whichever is greater.

(as of November 2019)

¹currency fluctuations excluded